

REQUEST FOR PROPOSAL (RFP) - SUMMARY PAGE

ENTITY #	140717
SCHOOL NAME	ATHENS INDEP SCHOOL DISTRICT
ADDRESS	104 HAWN ST
CITY, STATE, ZIP	ATHENS, TX 75751

Please submit bids/proposals to the school by email or mail.

CONTACT	TONY BROOKS		
EMAIL	tbrooks@athensisd.net		
PHONE	903-286-3148	ext	

CONSULTANT	MACHELLE MCKAY		
	COLLECT-ED LLC		
EMAIL	collect-ed@hotmail.com		
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FUNDING YEAR **2017-2018 (July 1, 2017 - June 30, 2018)**

SERVICES REQUESTED (As checked) **470 FILED** **SITE VISIT** **BIDS DUE BY:**

CAT1	VOICE SERVICES (Phase Down Discount)	X	1/10/2017	NO	2/17/2017
	INTERNET ACCESS	X	1/10/2017	NO	2/17/2017
	TELECOMMUNICATIONS SERVICES (Data transmission)	X	1/10/2017	NO	2/17/2017

CAT2	INTERNAL CONNECTIONS (Hardware)	X	1/10/2017	NO	2/17/2017
	BASIC MAINTENANCE SERVICES				
	MANAGED INTERNAL BROADBAND SVCS				

REQUEST FOR PROPOSAL (RFP)

Category One

VOICE

20% = Estimated discount

PROPOSALS MUST INCLUDE

			<u>MONTHLY COSTS</u>	<u>INSTALLATION</u>	<u>NOT ELIGIBLE</u>
<u>QTY</u>	<u>DESCRIPTION</u>	<u>LOCATION</u>	<u>(including taxes / surcharges)</u>	<u>(or other charges)</u>	<u>SERVICES, if any</u>
1	LOCAL SERVICES - PRI-ISDN line (23 2-way channels with access lines approx 300 DID numbers, caller ID, etc)	DISTRICT WIDE SERVICES 104 HAWN ST ATHENS, TX			
23	LOCAL SERVICES - POTS lines	DISTRICT WIDE SERVICES 104 HAWN ST ATHENS, TX			
1	LONG DISTANCE SERVICES - Estimated XX minutes/ month	DISTRICT WIDE SERVICES 104 HAWN ST ATHENS, TX			
570	VoIP Services - 85 phone numbers and 431 handsets; Estimated staff & users = 570	DISTRICT WIDE SERVICES 104 HAWN ST ATHENS, TX			
54	Cellular lines - 400/per line shared minutes for smart phones (cost allocate text and data)	DISTRICT WIDE SERVICES 104 HAWN ST ATHENS, TX			

*USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.

INTERNET ACCESS

80% = Estimated discount

PROPOSALS MUST INCLUDE

			<u>MONTHLY COSTS</u>	<u>INSTALLATION</u>	<u>NOT ELIGIBLE</u>
<u>QTY</u>	<u>DESCRIPTION</u>	<u>LOCATION</u>	<u>(including taxes / surcharges)</u>	<u>(or other charges)</u>	<u>SERVICES, if any</u>
1	INTERNET ACCESS - 1gb - 5gb	DISTRICT WIDE SERVICES 104 HAWN ST ATHENS, TX			

*USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.

**Internet Access bids must include increment prices. School district may opt to increase bandwidth during contract term with annual review.

TELECOMMUNICATIONS SVCS (data transmission)

90% = Estimated discount

PROPOSALS MUST INCLUDE

MONTHLY COSTS
(including taxes / surcharges) INSTALLATION
(or other charges) NOT ELIGIBLE
SERVICES, if any

QTY	DESCRIPTION	LOCATION	MONTHLY COSTS <u>(including taxes / surcharges)</u>	<u>INSTALLATION</u> <u>(or other charges)</u>	<u>NOT ELIGIBLE</u> <u>SERVICES, if any</u>
8	Dark Fiber Services - 10gb - school lights the fiber ⁽¹⁾	DISTRICT WIDE SERVICES; 2 strands each - ATHENS HIGH SCH, BEL AIR ELEM, SOUTH ATHENS ELEM, ATHENS MIDDLE SCH, CENTRAL ATHENS ELEM, OPERATIONS CENTER; DISTRICT SUPPORT CENTER; FIELD HOUSE			
8	Lit Fiber Services - 10gb ⁽¹⁾	DISTRICT WIDE SERVICES; 2 strands each - ATHENS HIGH SCH, BEL AIR ELEM, SOUTH ATHENS ELEM, ATHENS MIDDLE SCH, CENTRAL ATHENS ELEM, OPERATIONS CENTER; DISTRICT SUPPORT CENTER; FIELD HOUSE			

*USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.

⁽¹⁾ ONLY ONE SERVICE OPTION WILL BE SELECTED ~ This request is to meet the USAC rule: " the school or library must also solicit proposals to provide the needed services over lit fiber over a time period comparable to the duration of the dark-fiber lease or indefeasible right of use (IRU), and must select the most cost effective option. If a school or library is considering seeking support for special construction charges associated with leased dark fiber, it must also solicit proposals to provide the needed services over lit fiber."

REQUEST FOR PROPOSAL (RFP)

Category Two

INTERNAL CONNECTIONS (HARDWARE)

80% = Estimated discount

PROPOSALS MUST INCLUDE MANUF. PART NUMBER(S)

<u>QTY</u>	<u>DESCRIPTION</u>	<u>LOCATION</u>	<u>COSTS (including taxes / surcharges)</u>	<u>INSTALLATION (or other charges)</u>	<u>NOT ELIGIBLE SERVICES, if any</u>
50	Wireless Access Points - MINIMUM SPECS: 802.11 a/b/g/n/ac; dual band, prefer Ruckus 710 or equivalent EQUIPMENT ONLY	ATHENS HIGH SCHOOL 708 E College Athens, TX			
30	Wireless Access Points - MINIMUM SPECS: 802.11 a/b/g/n/ac; dual band, prefer Ruckus 710 or equivalent EQUIPMENT ONLY	ATHENS MIDDLE SCH 6800 State Highway 19 S. Athens, TX			
30	Wireless Access Points - MINIMUM SPECS: 802.11 a/b/g/n/ac; dual band, prefer Ruckus 710 or equivalent EQUIPMENT ONLY	BEL AIR ELEM SCH 215 Willowbrook Athens, TX			
30	Wireless Access Points - MINIMUM SPECS: 802.11 a/b/g/n/ac; dual band, prefer Ruckus 710 or equivalent EQUIPMENT ONLY	CENTRAL ATHENS ELEM 307 Madole Street Athens, TX			
30	Wireless Access Points - MINIMUM SPECS: 802.11 a/b/g/n/ac; dual band, prefer Ruckus 710 or equivalent EQUIPMENT ONLY	SOUTH ATHENS ELEM 718 Robbins Road Athens, TX			

*USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.

BASIC MAINTENANCE SERVICES

0% = Estimated discount

PROPOSALS MUST INCLUDE MANUF. PART NUMBER(S)

<u>QTY</u>	<u>DESCRIPTION</u>	<u>LOCATION</u>	<u>MONTHLY COSTS (including taxes / surcharges)</u>	<u>INSTALLATION (or other charges)</u>	<u>NOT ELIGIBLE SERVICES, if any</u>

*USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.

MANAGED INTERNAL BROADBAND SERVICES

0% = Estimated discount

PROPOSALS MUST INCLUDE MANUF. PART NUMBER(S)

<u>QTY</u>	<u>DESCRIPTION</u>	<u>LOCATION</u>	<u>MONTHLY COSTS (including taxes / surcharges)</u>	<u>INSTALLATION (or other charges)</u>	<u>NOT ELIGIBLE SERVICES, if any</u>

*USAC application requirements, may require more extensive details. Proposals may provide additional details, diagrams, etc.

REQUEST FOR PROPOSAL (RFP) - TERMS

General Terms

> School districts will comply with fair and competitive bid process, either by state law or rules of Universal Service Administration Company (USAC)- Schools and Libraries Division for E-Rate discounts.

> All requested products and services may be contingent upon Erate funding approval and /or school board approval.

> Service Providers must meet all terms and conditions set forth by Universal Service Administration Company (USAC)- Schools and Libraries Division Erate program for discounts. Service providers must provide SPIN# (Service Provider Identification Number) on bid/proposal response.

> School District may award bids or proposal by per product, per project or entire bid basis. Best price and most cost effective scored highest factors on bid evaluations.

> All products and services proposed must be operational and compatible with all network equipment brands/software used by school district.

> Bids/ Proposal must meet or exceed minimum requested hardware or services requests.

> Bids may offer multiple options (bids/proposals) for additional consideration. (including multiple make(s)/model(s)/manufacturer(s), installation, configuration, labor, etc.) All hardware bids must include specification sheets (white papers, if applicable). Maintenance and warranties information is required (manufacturer offering or otherwise) for all proposed products and services.

> For most requested services such as Internet, Installation, Basic Maintenance, Managed Internal Broadband Services, etc. - Service Providers preferred to be within 100 mile radius (approx 1-2 hours) from school district location). If using sub-contractors, required disclosure of the contracting company and information.

> School district may allow State Contracts as an option to receive bid prices. (a mini bid would be required, minimum of 3 service providers). Service Provider quoting state contract prices must include a copy of the State Contract as part of their response.

> School district may include (but may not be required for requested services) a site visit for specific products & services requested, as posted on RFP. Preference is to schedule group visits to ensure all service providers are offered the same time to ask questions, take measurements, or make note of any barriers to services offered. > Group site visits allow for additional communication as well as limited interruptions to school campus and student activities. Two (2) dates and times will be available for groups to meet. (within the required USAC 28 day "wait period".) Site visits are recommended, unless otherwise stated as a required action, only if dates are set and stated in RFP. Site visits attendance may be a factor in bid evaluation results.

> All bids/proposals must include any miscellaneous charges: change fees, contingency fees, shipping/freight, lease or rental fees, per diem and/or travel fees, taxes, surcharges and other similar, reasonable charges.

> All bids/ proposals MAY include any installation, activation and initial configuration fees: design and engineering, project management costs, and/or on-site training.

REQUEST FOR PROPOSAL (RFP)

Documentation Requirements

1 INTEND TO BID PAGE: Service Provider Registration (see attached page)

- a If site visit scheduled -must register, as soon as possible, to receive any email or updates for this RFP request.
- b Submit any questions, concerns or clarifications to SCHOOL CONTACT by EMAIL. All answers will be updated and posted within 3-5 business days on school website. (minimum once a week)
- c Responses for requested information will be posted on local school webpage for all services to view.

SEE WEB PAGE: www.athensisd.net

FINAL QUESTION DAY - 7 days before posted deadline. (Please note this date may vary, see last school business day before a school break, refer to holiday schedule on INTEND TO BID page.)	2/10/2017
FINAL ANSWER WEB POSTING - 5 days before deadline. (Please note this date may vary, see last school business day before a school break, refer to holiday schedule on INTEND TO BID page.) and USAC FORM 470 page	2/12/2017

- d Service Provider must print a copy of school webpage with questions and answers. (required proof of receipt) If no questions, please state - NO QUESTIONS / ANSWERS FOUND ON SCHOOL WEBPAGE - with date and signature.

2 Response bid/proposal MUST INCLUDE:

- a USAC Service Provider SPIN #
- b Company information: including a brief company background and experience.
Contact Information (may include sales, service, Erate and Accounting with phone numbers and emails.
Plus, a complete copy of contract with terms for consideration.
- c Statement of Work / Services including maintenance and warranty information. (if any)
- d Copy of State contract pricing, if applicable.
- e List of References (minimum of 3 within the state)
- f Copy of the list of posted questions & answers with date and signature - as listed above (item #d)
- g Federal Tax ID certificate (w-9)

3 Instructions to submit

- a Bids will be accepted for a minimum of 30 calendar days. (USAC requires 28 calendar days)
- b Submit bids/proposals to SCHOOL CONTACT by email must be received no later than deadline date unless extension date is requested from school AND update to the FORM 470 application.

INTENT TO BID & SUBMIT RFP QUESTIONS

**SERVICE PROVIDERS Immediately Complete & submit THIS PAGE
If site visit is scheduled.**

DATE _____

SERVICE PROVIDER: _____

CONTACT: _____

EMAIL: _____

OFFICE# or CELL#: _____

SITE VISIT?	NO		PLAN TO ATTEND?
VISIT DATE/TIME #1			
VISIT DATE/TIME #2			
meet at address:			

Email questions, if any.
Please note any school breaks

THANKSGIVING _____
CHRISTMAS _____

Submit questions no later than **2/10/2017**
(or last school business day before school break)

to tbrooks@athensisd.net
ATHENS INDEP SCHOOL DISTRICT
TONY BROOKS

- > Our intent is to provide a fair and open bid process.
- > We are not responsible for the delivery/receipt of any emails or correspondence.
- > For RFP updates, questions and answers– not through individual emails.

SEE WEB PAGE: www.athensisd.net

- > All questions and answers will be posted by 2/12/2017
(or last school business day before school break)

REQUEST FOR PROPOSAL (RFP) - NOTES

Additional Information

- > **n/a** **For Voice over Internet Access requests:** "If the applicant simply has a voice application running over a data circuit with *no portion of the circuit dedicated to providing voice*, the circuit is not subject to the phase down" - USAC News Brief 2/9/2015

- > **X** **For Internet Access and /or Telecommunications requests:** Must include all configuration, installation, special construction information (includes equipment and labor costs) and costs by each site location. Provide all available/additional options provided by the service provider for consideration, this sample list included but not limited to; (1) Internet filtering; (2) leased router(s) & other required equipment; or (3) purchase equipment cost. Any service not eligible for E-Rate discounts must be identified and cost allocated.

- > **n/a** **For Basic Maintenance requests:** A detailed description of services and pricing (may be include service of a school network including not eligible equipment, cost allocation is required and invoiced separately).
Proposals must include:
 - a Service Measurements – Service Availability (uptime); service performance (throughput, response time and service quality (number of unscheduled outages, recovery plans, customer surveys, etc)
 - b Responsibilities of the Service Provider – service orders, expected timeframes, etc.
 - c Responsibilities of the Client – service orders, expected timeframes, etc
 - d Explain terms of cancellation or termination.
 - e Samples of Service Forms, Reports or Logs, USAC requirement for payments, audits, etc.
 - f Describe any use of subcontractors

- > **X** **For Internal Connections,** no refurbished equipment is accepted unless otherwise stated. Equipment must be commercial or enterprise models, no retail models accepted.

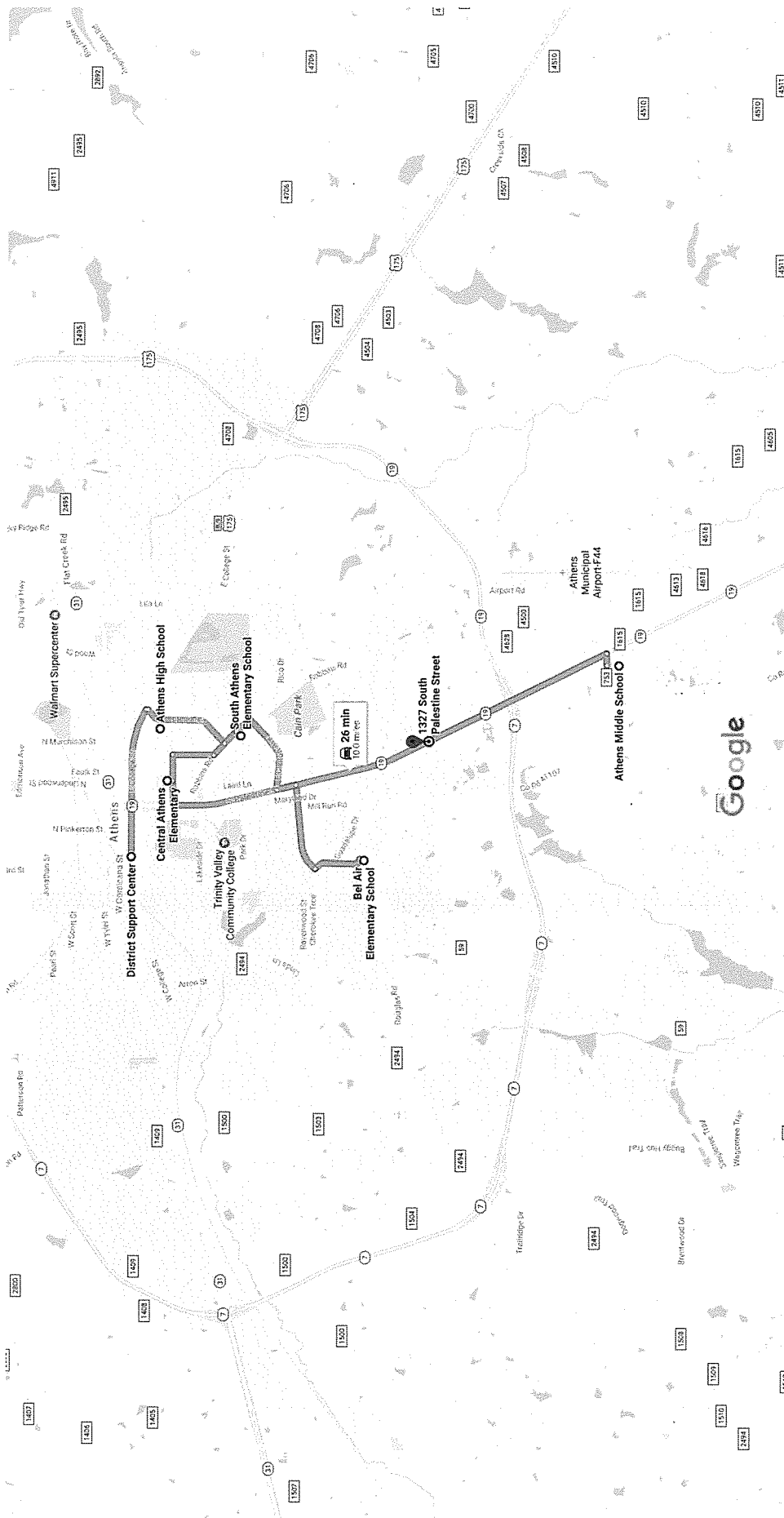
REQUEST FOR PROPOSAL (RFP)

School District Specific Information

- > See attached Map for Fiber Services request (TELECOM-CAT1)
- > n/a
- > n/a

Google Maps District Support Center to 1327 S Palestine St, Athens, TX 75751

Drive 10.0 miles, 26 min



Map data ©2017 Google 2000 ft